

News Release

October 2009

FENSA

Installers invited to take FENSA Challenge at Glassex

Glassex sponsor, FENSA, is inviting installers to register with FENSA and take up the £25 discount show offer available on its stand (E21, Hall 4).

Installers, who are looking to self certify or register with FENSA, are invited to **take the FENSA Challenge**: Contact an installer/installation company who is already registered with FENSA in their local area to find out how simple, user-friendly and straightforward it is to register with FENSA. Then come along to meet FENSA staff at Glassex and take up the £25 discount.

Graham Hinett, CEO FENSA, said: "Feedback received from FENSA's recent focus groups, quarterly magazine, dedicated customer helpline, and other feedback mechanisms reveal that it is demand from homeowners that drives the FENSA brand. Installation companies enjoy meeting with FENSA to discover the range of FENSA registration benefits that are available to them."



Graham Hinett
CEO, FENSA

In addition to low cost job registration and being part of the brand demanded by homeowners, the range of FENSA registration benefits are all optional extras that are designed to assist installation companies with their new business start-ups, or to provide companies with added choice to transfer from their existing provider.

To obtain your free entry ticket to Glassex, register at www.gexhibition.com . Alternatively, entry tickets will cost £20 on the door.

www.fensa.org.uk

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For further information contact: Sheit Lan Man, Marketing, FENSA Tel: 020 7645 3715

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FENSA - The industry standard gold for replacement windows and doors - trusted and demanded by consumers and local authorities

- Over 9000 Registered Businesses
- 7 million homeowner certificates sent
- Over 24% of households in England and Wales have used a FENSA registered installer

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Further Information:

FENSA

- FENSA stands for the Fenestration Self-Assessment Scheme. It has been set up by the Glass and Glazing Federation (GGF) and other industry bodies as a Competent Persons Scheme for the installation of replacement windows and doors.
- FENSA works closely with and supports the work of the BFRC: British Fenestration Rating Council.
- FENSA is the widely trusted, Government-authorised scheme which enables companies that install replacement windows and doors to self certify compliance under the Building Regulations.
- FENSA Registered Businesses undertake over 90% of installations within England and Wales.
- FENSA has over 9000 Registered Businesses.
- FENSA has sent over 6 million homeowner certificates
- Over 24% of households in England and Wales have used a FENSA registered installer.
- FENSA Registered Businesses need to meet certain eligibility criteria which include:
 - o Making a commitment to comply with all laws statutory regulations and Building Regulations in force.
 - o Providing the consumer with a warranty or guarantee conforming to the requirements laid down by FENSA from time to time and covering the cost of completing rectification work in respect of defect
 - o "Offering" an independent insurance policy conforming to requirements laid down from time to time by FENSA to customers to cover their guarantee should they for whatever reason cease to trade. In addition where deposits are taken it is a compulsory requirement that indemnity insurance is put in place at the time that the deposit is taken from the consumer.
 - o Making a commitment to comply with statutory health and safety, and waste disposal, requirements.
 - o Maintaining adequate employer's liability and public liability insurance

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