

News Release

March 2009

FENSA

FENSA meets homeowners at Grand Design Live to support registered businesses

To support registered businesses with communicating the benefits of using a FENSA installer to consumers, FENSA will be at Grand Designs Live in London on 25th April - 4th May 2009.

Feedback received from FENSA's focus groups, seminars, quarterly magazine and other activities reveal what FENSA registered businesses would like, such as greater support with offering protection to consumers from 'cowboy' installers.

Graham Hinett, CEO, FENSA commented 'Through our continual efforts aimed at communicating with registered businesses to meet and identify their needs, installers tell us that they would like to see government and industry take a more proactive role in communicating to consumers the importance of using a FENSA registered installer. Grand Designs Live London provides FENSA with an ideal opportunity to speak directly to your customers. Please inform homeowners you are in contact with us, and they can meet my team on the FENSA stand at Grand Designs Live in the Grand Build hall.'



Graham Hinett
CEO, FENSA

With spring on the near horizon, the downturn in the economy and banks being more stringent with offering mortgages, some experts believe that homeowners are more likely to undertake home improvement projects. Grand Designs Live London is considered the biggest consumer show in the UK aimed at anyone who has an interest in home improvements. The ten-day show consists of five areas under one roof: Grand Build, Grand Interiors, Grand Bathrooms, Grand Kitchens and Grand Gardens. Last year, the same event attracted over 100,000 visitors and over 500 exhibitors across nine days.

Currently, some of the benefits of registering with FENSA include B&Q trade discounts, FREE surveyor's guide, FREE van and showroom stickers, discounts with a mobile chip and pin providers, free quarterly industry magazine, and discounted access to sales leads.

To register with FENSA or for further information, please go to www.fensa.org.uk. Details on Grand Design Live can be found located at www.granddesignslive.com.

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For further information contact: Sheit Lan Man, Marketing, FENSA Tel: 020 7645 3715

Continues /2

FENSA - The industry standard for replacement windows and doors - trusted and demanded by consumers and local authorities

- Over 9000 Registered Businesses
- Over 6 million homeowner certificates sent
- Over 24% of households in England and Wales have used a FENSA registered installer

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Further Information:

FENSA

- FENSA stands for the Fenestration Self-Assessment Scheme. It has been set up by the Glass and Glazing Federation (GGF) and other industry bodies as a Competent Persons Scheme for the installation of replacement windows and doors.
- FENSA is the widely trusted, Government-authorised scheme which enables companies that install replacement windows and doors to self certify compliance under the Building Regulations.
- FENSA Registered Businesses undertake over 90% of installations within England and Wales.
- FENSA has over 9000 Registered Businesses.
- FENSA has sent over 6 million homeowner certificates
- Over 24% of households in England and Wales have used a FENSA registered installer.
- FENSA Registered Businesses need to meet certain eligibility criteria which include:
 - Making a commitment to comply with all laws statutory regulations and Building Regulations in force.
 - Providing the consumer with a warranty or guarantee conforming to the requirements laid down by FENSA from time to time and covering the cost of completing rectification work in respect of defect
 - "Offering" an independent insurance policy conforming to requirements laid down from time to time by FENSA to customers to cover their guarantee should they for whatever reason cease to trade. In addition where deposits are taken it is a compulsory requirement that indemnity insurance is put in place at the time that the deposit is taken from the consumer.
 - Making a commitment to comply with statutory health and safety, and waste disposal, requirements.
 - Maintaining adequate employer's liability and public liability insurance

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