

News Release

February 2010

FENSA

FENSA Installers receive Discount Fuel Cards

As part of FENSA's continual efforts aimed at making life easier for its 9000 plus installers, FENSA is pleased to announce that it has leveraged the value of the brand and its representation in industry to negotiate a discount fuel card for all FENSA installers. FENSA is urging its installers to sign up to their discount fuel card scheme now.

The fuel cards will provide real fuel savings for both petrol and diesel at more than 1500 locations across the UK including all BP, Shell, Texaco, Esso, Morrisons, Somerfields and MOTO motorway service stations, and selected Jet, Gulf and Mucro petrol stations.

With the typical fuel savings of 2-3p per litre compared to national average pump prices, and up to 10p saved per litre on motorway refuelling, FENSA's discount fuel card will provide an equivalent to £100 worth in savings annually. Therefore, every fuel card used by a FENSA installer can cover the cost of the annual FENSA registration fee.

As Graham Hinett, CEO at FENSA pointed out, 'The FENSA fuel card will transform how our installers handle fuel purchasing and offer real fuel savings. Companies are welcome to apply for as many discount fuel cards as they require. Additionally, every fuel card can be extended for home use. This means that in practise, the overall savings will be much higher for every company.'

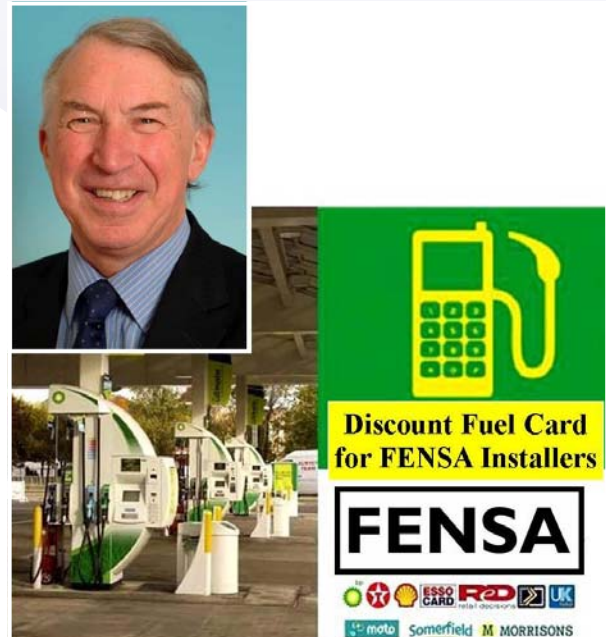
In addition to real fuel savings of typically 2-3p per litre for each fuel card, FENSA installers will receive:

- FREE credit for up to two weeks – no upfront payments
- Weekly updates by email or text on local petrol/diesel price charges – sent direct to the user
- Tailored cards that are dependent on installers' personal preferences and usage (e.g. motorway user or preferred petrol station)
- FREE of charge online fleet fuel card account management – greater control of petrol spend
- FREE sign up via the FENSA website until June 2010

FENSA installers are urged to sign up immediately to start enjoying the savings, service and security benefits. To sign up, installers should log into their FENSA account on www.fensaonline.com.

To start enjoying the benefits of using the FENSA logo, being demanded by homeowners and the other registration benefits such as FREE membership with FENSA's Road Traffic Accident Vehicle Insurance scheme, B&Q discount cards and FREE van stickers, please telephone 020 7645 3700 or go to www.fensa.org.uk.

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For further information contact: Sheit Lan Man, Marketing, FENSA Tel: 020 7645 3715

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FENSA - The Gold Standard for Building Regulations compliance in replacement windows and doors

- Over 9000 Registered Businesses
- Over 7 million homeowner certificates sent
- Over 24% of households in England and Wales have used a FENSA registered installer

Further Information on FENSA:

- FENSA stands for the Fenestration Self-Assessment Scheme. It has been set up by the Glass and Glazing Federation (GGF) and other industry bodies as a Competent Persons Scheme for the installation of replacement windows and doors.
- FENSA works closely with and supports the work of the BFRC: British Fenestration Rating Council.
- FENSA is the widely trusted, Government-authorised scheme which enables companies that install replacement windows and doors to self certify compliance under the Building Regulations.
- FENSA Registered Businesses undertake over 90% of installations within England and Wales.
- FENSA has over 9000 Registered Businesses.
- FENSA has sent over 7 million homeowner certificates
- Over 24% of households in England and Wales have used a FENSA registered installer.
- FENSA Registered Businesses need to meet certain eligibility criteria which include:
 - o Making a commitment to comply with all laws statutory regulations and Building Regulations in force.
 - o Providing the consumer with a warranty or guarantee conforming to the requirements laid down by FENSA from time to time and covering the cost of completing rectification work in respect of defect
 - o "Offering" an independent insurance policy conforming to requirements laid down from time to time by FENSA to customers to cover their guarantee should they for whatever reason cease to trade. In addition where deposits are taken it is a compulsory requirement that indemnity insurance is put in place at the time that the deposit is taken from the consumer.
 - o Making a commitment to comply with statutory health and safety, and waste disposal requirements.
 - o Maintaining adequate employer's liability and public liability insurance

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